



Backup Exec Tape Replacement With Mezeo and Gladinet

Cut CAPEX/OPEX and Improve Security by Modernizing your Storage System

BUSINESS BENEFITS

- **Reduces IT Expense** – eliminate tape, tape devices, tape management and transport by pushing backup data directly offsite and into the cloud.
- **Enables BC/DR Solutions** – backup data offsite to multiple locations, recover over-the-wire to any location and test recovery procedures automatically without location and transport of tape media.
- **Removes Risks** – remove potential data loss due to tape damage or bit rot.
- **Reduces Time** – enable faster recovery of data.
- **Secures Business Data** – offer encryption in transit and at rest and avoid possible exposure of data to third party.



It's time to modernize.

Magnetic tape has changed little since it began to be used for storing data in 1951.

The Mezeo Cloud Storage Platform is used in the creation of public, private and hybrid storage clouds. Cloud Storage is the ideal solution for modernizing and securing your important business data while saving money associated with the cost of purchasing and managing tape media.



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Backup of business information is a crucial process in ensuring business continuity and recovery of lost information. Beyond business requirements, governmental regulations place certain demands on storing and recovering your important business information. While many organizations continue to use tape backups, magnetic tape has changed little since it began to be used in 1951 and it is costly, outdated and unreliable. Tape failure rates are often documented as high as 20 percent, and if tapes are not handled properly, the failure rate could exceed 50 percent. The cost of managing physical tape for DR/BC is difficult to predict and control and the recovery of your crucial business data may be questionable.

Cloud Storage is the ideal solution for modernizing and securing your important business data. Moving your backup data directly in a private or public cloud demonstrates immediate ROI by eliminating the costs such associated with:

- Purchasing of new tape
- Purchasing and maintaining the tape storage unit
- Management and rotation of tapes
- Transporting tapes offsite
- Locating the right tape sets with the right data and transporting onsite for recovery

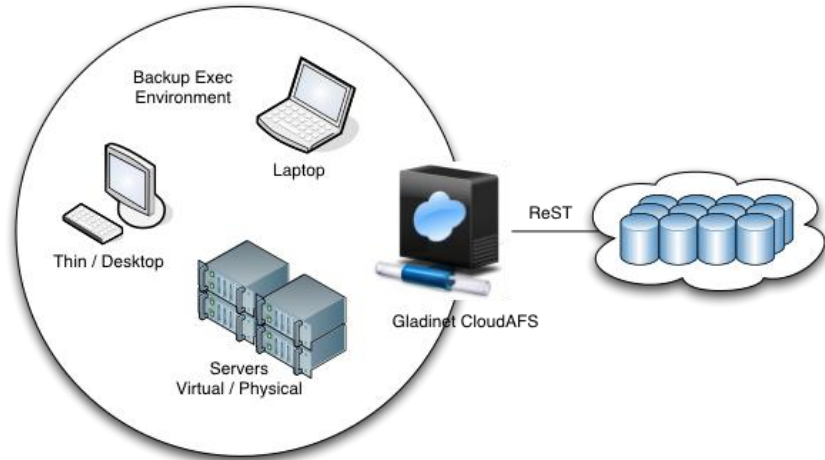
Backup Exec is a Modern Backup Tool that Demands a Modern Backup Target

The **Mezeo Cloud Storage Platform**, combined with the **Gladinet CloudAFS™** gateway solution, is the ideal solution to modernize your backup, archive and DR/BC requirements. Replacing outdated tape technology with a Mezeo enabled storage cloud immediately relieves the pressure on your IT budget while providing superior backup, archiving and file access solutions.

An effective DR/BC strategy requires that data be copied to an offsite location (or locations), secured and recoverable. With full encryption, data is secured in accordance with policies. Additional copies of backup or archive data can be automatically replicated and located in any data center(s) for immediate recovery.



As a Mezeo Ready cloud gateway solution, **Gladinet CloudAFS** seamlessly integrates with the Mezeo Cloud Storage Platform to enable a portal to any Mezeo enabled storage cloud. Gladinet CloudAFS connects the **Backup Exec** environment to the **Mezeo Cloud Storage Platform**, creating a Cloud Attached File Server that eliminates the need for tape.



Utilizing a local connection to the backup source, the Gladinet CloudAFS will convert CIFS-based disk access into REST API calls.



Pointing Backup Exec to a local target using a local network protocol like CIFS, provided by Gladinet CloudAFS, enables a high-speed cloud backup target. It is the ideal solution to eliminate magnetic tape and create a secure gateway between CIFS and the REST API required for cloud storage.

To learn more: contact Mezeo at sales@mezeo.com or +1 713.244.0850.

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Mezeo is the industry's leading provider of a deployable platform for cloud storage. Service-enabled, the Mezeo platform is easy to deploy, multi-tenant, highly scalable and secure, with REST Web Services APIs for platform extensibility. With Mezeo, IT Service Providers can rapidly monetize Storage as a Service with a branded offering, and large enterprises can implement a secure, private cloud with clients for BlackBerry,® iPhone, desktop and the Web. For more information, visit www.mezeo.com.